

**SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF ALAMEDA**



**ADDENDUM No. 3  
to  
REQUEST FOR PROPOSAL (RFP) NO. 0002/SC/05**

**For  
CITRIX ARCHITECTURE**

**Specification Clarification/Modification and Recap of the Bidders Conference  
Held on  
December 6, 2005, 10:00 AM  
At  
Office of Information Technology  
7751B Edgewater Street  
Mount Olympia Room  
Oakland, CA 94621**

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**Clarification:**

The email address for questions should be noted as: [bidquestions@alameda.courts.ca.gov](mailto:bidquestions@alameda.courts.ca.gov)

**RFP Updates:**

The dates noted in the RFP have been updated accordingly to accommodate an additional conference being held. The dates have been updated as follows:

**Deadline for Proposal:** Friday, January 27, 2006 at 3:00PM  
**Notice of Intent to Award:** Friday, February 10, 2006 (estimated date)  
**Notice of Award:** Wednesday, February 15, 2006 (estimated date)

**Questions via e-mail:**

The questions were technical in nature and the technology staff at the Court felt that answering them in person would provide a better format to be sure the potential bidders understood the answers to the questions. The answers to the questions may be crucial and have a direct impact as to what information you provide in your bid responses. An additional bidders conference has been scheduled and the details have been provided below.

**2<sup>nd</sup> Bidders Conference:**

An additional bidders conference has been scheduled as follows:

**When: Friday, January 13, 2006 at 10:00AM**  
**Where: Office of Information Technology**  
**7751B Edgewater Drive**  
**Oakland, CA 94621**

This conference is being held to answer only those questions that were submitted via e-mail.

**Attendance at this conference is mandatory. Bid responses will not be accepted by participants who do not attend this conference.**

**Questions posed at 1<sup>st</sup> Bidders Conference:**

The bidders conference was tape recorded to be sure all questions were captured. During the taping there was some interference, which did not allow for part of the questions or answers to be heard. This is an account of what was available from that tape. We apologize for any inconvenience this may have caused.

- Q. Is the initial assessment and network diagram that were completed available to the proposed bidders?
- A. **Yes, we have a sanitized version of the network diagram that Mark Lin can provide. We also have the assessment study that was completed by Steve Kaplan at “By the Bell” consulting firm. This information is available and will be sent via e-mail or postal service.**
- Q. Are you a user of CLETS?
- A. **Yes, that happens in two ways and I need to clarify. We do query CLETS and in those particular transactions we pass through the mainframe. We also have an application that actually sends electronic data to DVROS via CLETS. This application comes from our network through the County switch to DOJ. This application has a bidirectional communication with DVROS.**
- Q. Are you authorized for CLETS approval?
- A. **We are already authorized to access CLETS for query purposes. The CLETS query is possible through 3270 emulation to the County mainframe. We talk to CLETS directly in the RPO application described above.**
- Q. Would the awarded vendor be working with your staff as well and the AOC staff?
- A. **No just Court staff. This is a Court project not an AOC project.**
- Q. What do you anticipate the user counts to be? I’m assuming the software would be priced out.
- A. **When we buy licenses for WORD or EXCEL, for instance, we typically target 1,000 users.**

- Q. Do you like using state contract vehicles for procurement of services and/or software such as CMAS scheduling, MSA's, MRA's all those abbreviations. Do you ever like using that or can the vendor propose to use those schedules as the contract needs?
- A. **Yes we do use those vehicles and am most familiar with CMAS. The Court would make a decision based on the needs of the services being contracted.**
- Q. Did the initial assessment look at your current applications to see what would be, any modifications, will all of your applications work fine under CITRIX have you gone through that bid of the study and assessment
- A. **The study was a mental exercise, in other words it was investigative so there was no hands on test of any kind of any product. The vendor collected information from us based on experience.**
- Q. Do you have any hardware partners that you enjoy working with in terms of Thin Client, you've already deployed Thin Client?
- A. **We have never deployed Thin Client, so in our minds the implementation of Thin Client will probably come in stages. We are not going to replace the existing workstations that we have, but will make them function as Thin Clients where appropriate and only if they need to be replaced will we think of procuring new equipment. Thin Client will not be for everybody, the intent is for the Executive Managers & Judges to retain independent workstations.**
- Q. Do you have any partnerships right now with hardware/software vendors?
- A. **We have HP equipment and use Compucom as our primary vendor.**
- Q. Is your hardware standard HP?
- A. **Yes**
- Q. Do you have any security standards for access, such as token devices or a secondary use of authentication?
- A. **We are currently using token devices as a means of authentication. Other county agencies access our applications through VPN.**
- Q. Is there software available that will allow the Court to design the desktop and assist with integration?
- A. **Yes you can design the look and feel of how you want the access to be presented.**

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Q. Does the Court have to use that or is there another product?

A. **What I've seen is that you can customize the interface depending on the user requirements. Like in our environment we do not deliver the desktop and there are technical reason why we do not do this, but we do have users that we want to deliver a desktop to.**

Q. How soon would the technical diagram be sent out?

A. **The diagrams are ready and will be sent out by the end of the week.**

Q. How quickly will the project begin?

A. **It depends on how soon we can award the contract, once the award is made we can essentially start anytime. The project has been approved.**

Q. Is there a representative at the Fallon Street address where the proposals are going to be submitted?

A. **Linda Salcido, Procurement Manager is located at this address.**

Q. Will interviews be conducted after the proposals are received?

**Yes, upon review and evaluation of the proposals, interviews will be scheduled to allow the vendors to present their proposal in person.**

Q. Do you follow something now that you would want us to comply with? Or is it okay to present a methodology, not just a plan, for how this project is implemented?

A. **Yes, we are looking for the vendors to provide a methodology for the manner in which the project is deployed, not just a plan of action.**

The following participants attended the Bidders Conference:

Company Name	Representative	Contact Information
Capital Network Solutions	Matt Kernodle	916-366-6566
		<a href="mailto:matt.kernodle@cns-service.com">matt.kernodle@cns-service.com</a>
MTM	Maria Kinney	707-741-2277
		<a href="mailto:mkinney@mtm.com">mkinney@mtm.com</a>

The RFP was sent to the vendors noted below:

<b><u>Business Name</u></b>	<b><u>Street Address</u></b>	<b><u>City</u></b>	<b><u>ST</u></b>	<b><u>Zip</u></b>	<b><u>Contact</u></b>	<b><u>Business #</u></b>	<b><u>Email Address</u></b>
Capital Network Solutions	9795-A Business Park Drive	Sacramento	CA	95827	Steve Schulte Matt Kernodle	916-366-6566 800-781-2755	<a href="mailto:steve@cns-service.com">steve@cns-service.com</a> <a href="mailto:matt.kernodle@cns-service.com">matt.kernodle@cns-service.com</a>
MTM	4271 Park Road	Benicia	CA	94510	Maria Kinney	707-741-2277	<a href="mailto:mkinney@mtm.com">mkinney@mtm.com</a>
GTC Systems, Inc.	4631 View Ridge Avenue	San Diego	CA	92123	Richard Theisman	858-560-5800	<a href="mailto:Richard.theisman@gtcsystems.com">Richard.theisman@gtcsystems.com</a>